



Transactional Data Reporting (TDR) Pilot Change to Voluntary External Fact Sheet & FAQs August 17, 2017

TDR Summary

On June 23, 2016, the U.S. General Services Administration (GSA) published a final General Services Acquisition Regulation (GSAR) rule to capture transactional data on procurements across certain Federal Supply Schedules (FSS) contracts or Multiple Award Schedule (MAS) contracts, and Governmentwide Indefinite-Delivery, Indefinite-Quantity (IDIQ) contracts, including Governmentwide Acquisition Contracts (GWACs). The Transactional Data Reporting (TDR) Rule requires vendors to electronically report the price the federal government paid for an item or service purchased through GSA acquisition vehicles. The rule supports the governmentwide category management initiatives by producing market intelligence that GSA and its partner agencies can use to make smarter acquisition decisions and save even more taxpayer dollars.

As part of the strategic implementation of the rule across all GSA contracts, the agency introduced the TDR requirement with a pilot of select products and services in the Multiple Award Schedules (MAS) program. GSA FAS is now planning on making participation in the pilot voluntary.

The pilot Schedules and SINs are:

Schedule	Description	SINs	Offerings
58 I	Professional Audio/Video	All	Products
72	Furnishings & Floor Coverings	All	Products
03FAC	Facilities Maintenance & Management	All	Services
51V	Hardware Superstore	All	Products
75	Office Products/Supplies	All	Products
73	Food Service, Hospitality, Cleaning Equipment	All	Products
70	Information Technology	132-54, 132-55	Satellite Services
		132-32, 132-33, 132-34	Software
		132-8	Hardware
00CORP	Professional Services Schedule (PSS)	Professional Engineering Services SINs	Services

Summary

- Voluntary participation has been even better than expected, with almost half the potential pilot population participating.
- GSA has made a decision to adjust implementation of the rule to enable voluntary participation.

Frequently Asked Questions (FAQs)

Q1. Can contractors opt out of TDR if they were required to accept it initially (i.e. new offeror or current contractor at time of option)?

- A. In very limited situations, certain vendors will be given an opportunity to revert back to the traditional MAS format. Vendors who submitted offers on solicitations where TDR was mandatory are in this group. Additionally, current contractors who were required to accept TDR via Modification A509 prior to exercise of an option or addition of a TDR SIN are also in this group. Before opting out of TDR, vendors will be required to comply with the traditional MAS format and provide current, accurate, and complete CSP, Most Favored Customer (MFC) or Basis of Award (BOA) information, a copy of their current pricelist, and other information necessary to identify a MFC/BOA and establish a price/discount relationship for price reduction tracking purposes. A modification will be issued which will identify the MFC/BOA, establish the price/discount relations, delete the TDR clauses, and incorporate the legacy clauses into the contract.

Q2. Can contractors opt out of TDR now even if they weren't required to accept it initially (i.e. current contractor)?

- A. No. If a contractor signed the TDR mod (A509) to voluntarily participate in TDR (not as a condition of getting an option exercised or TDR SIN added), they will be required to remain in the pilot.

Q3. Is there a cutoff for contractors to choose to opt out?

- A. GSA will notify the vendors who are eligible to opt out of TDR by e:mail. Vendors will be given **60** days to advise GSA of their decision.

Q4. How many times can contractors opt out of TDR after having accepted it?

- A. Vendors who were required to accept TDR in order to receive an award, have an option exercised or add a TDR SIN(s) will be offered one opportunity to opt out of TDR and revert back to the traditional MAS process.

Q5. Is TDR now also optional for non-MAS contracts?

- A. No.

Q6. If contractors opt out will their data already submitted in the FAS Sales Reporting Portal be able to go back to the 72A Reporting Module?

- A. Yes, if identified vendors elect to opt out of TDR, data already submitted in the FAS Sales Reporting Portal will be sent to the 72A database.

Q7. If I elect to opt out of TDR, will my pricing be reviewed again prior to moving back to the traditional MAS process?

- A. The CO/CS will be required to review the CSP provided in order to identify the MFC and establish the price/discount relationship. As part of this evaluation, additional price analysis may be required in order to support a new fair and reasonable price determination.

Q8. Will TDR becoming optional impact the length of the TDR Pilot?

- A. No. At this time, we do not anticipate an extension to the pilot length due to TDR becoming optional. The current TDR pilot is a three-year pilot, with periodic reviews. The first review will take place after at least one full year of the pilot. In these reviews, GSA's Senior Procurement Executive (SPE) will make a holistic assessment before deciding whether to continue, expand, adjust, or discontinue the TDR pilot.

Q9. If a TDR contractor elects to opt out of TDR, can they elect to opt back in at a later date?

- A. Future updates to eMod will allow vendors to opt back in to TDR. If, at a later date, a vendor elects to opt back in to TDR, there will be no future opportunities to opt out of TDR. The vendor will be required to remain in the pilot.

Q10. If a TDR contractor elects to opt out of TDR, can it propose to make other changes to its Schedule contract via the same modification request? (EPAs, add Labor Categories, delete SINS etc...)

- A. No. Other requests should be submitted via eMod but should not be bundled with the mod to opt out of TDR.

Getting More Information

For all inquiries, please email tdrteam@gsa.gov

